



AXELUM
RESOURCES CORP.

1st Quarter 2020
Financial Results
June 30, 2020



01

1st Quarter 2020 Recap

02

Revenue Mix

03

**Summary of
Consolidated Financials**

04

General Outlook

1st Quarter 2020 Recap

01

COVID-19 Pandemic

Enforcement of community quarantine policies

02

Rising Input Prices

Higher nut buying prices

03

Cash Dividends

Declaration of cash dividends of P0.03 per share

04

Share Buy-Back Program

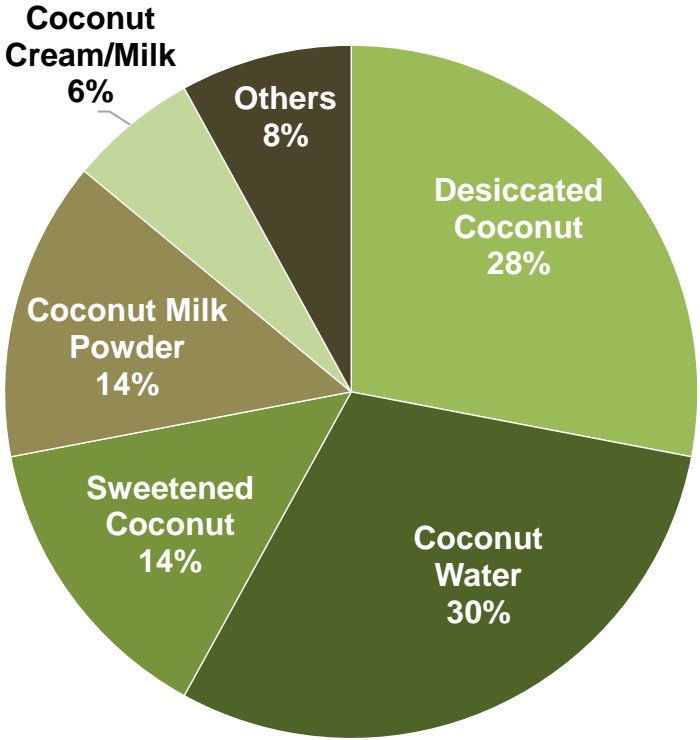
Activated P500 million share buy-back program



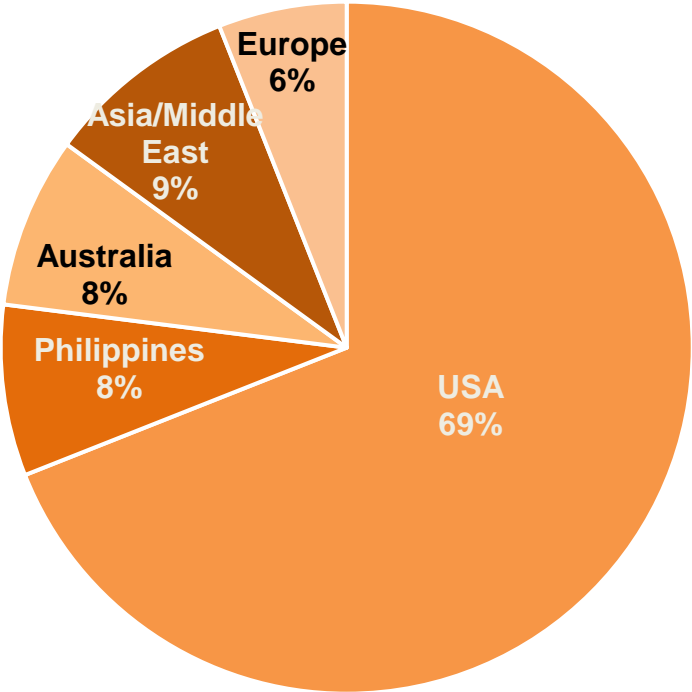
Revenue Mix: Product Segment, Geography and Exports



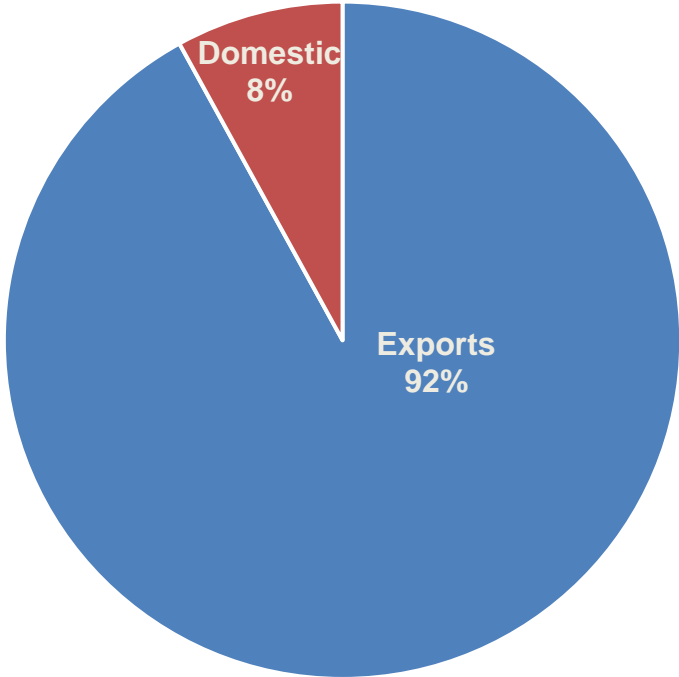
Product Segment



Geography

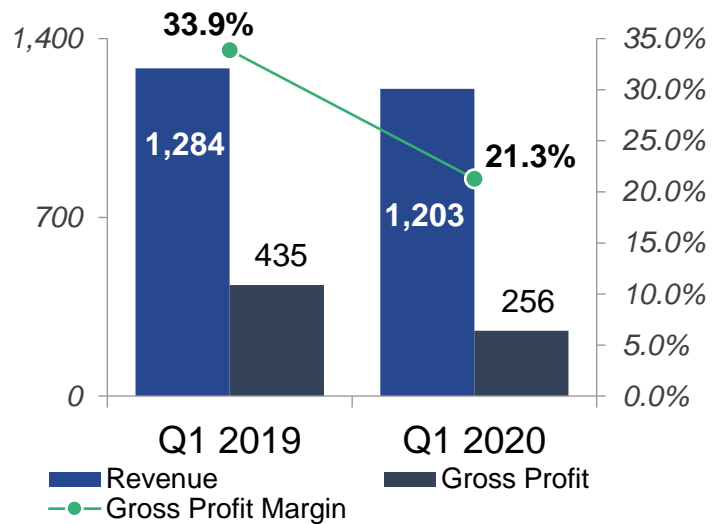


Exports

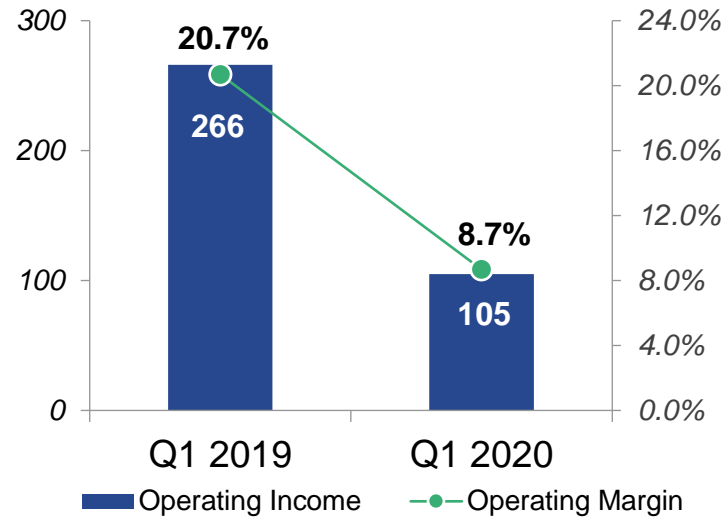


Summary of Consolidated Financials

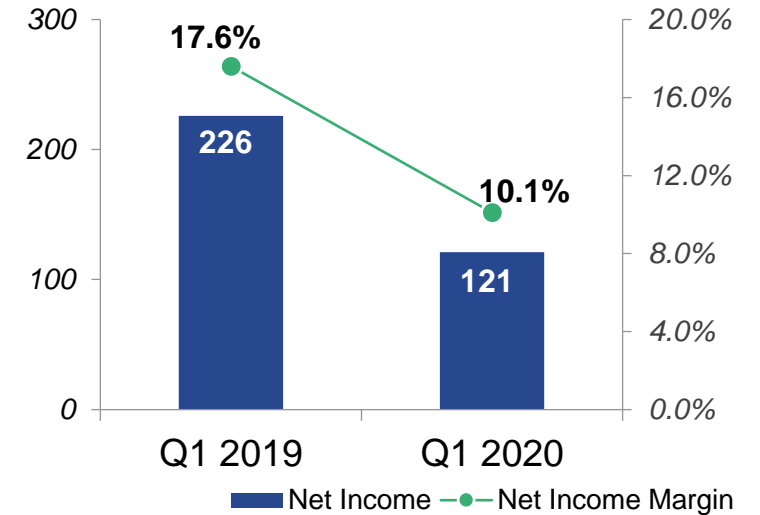
Revenue, Gross Profit & Margin
(Php Mn)



Operating Income & Margin
(Php Mn)



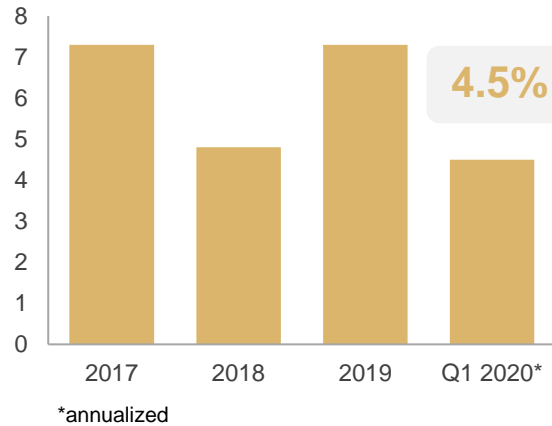
Net Income & Margin
(Php Mn)



- Topline decreased by 6% due to lower average selling prices, foreign exchange fluctuations and the impact of lockdown measures imposed locally and overseas
- Margin contraction primarily attributed to higher input and freight costs
- Maintained operating expenses

Consolidated Balance Sheet and Key Ratios

RETURN ON ASSETS



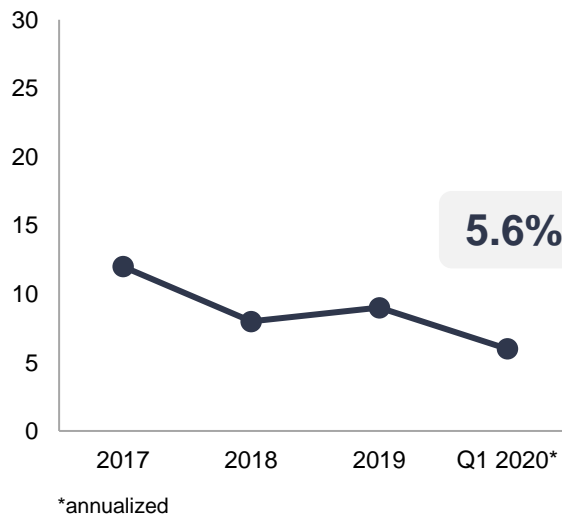
CURRENT RATIO



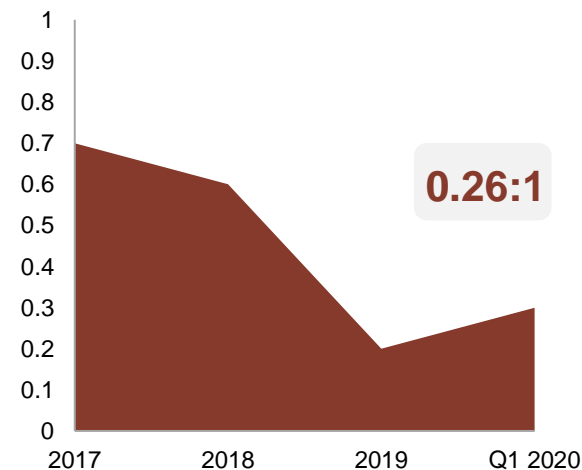
BALANCE SHEET (in Php thousands)

	Q1 2020	2019
Current Assets	5,293,323	5,076,923
Cash	2,921,458	2,862,223
Receivables	628,277	502,946
Inventories	1,032,042	1,096,490
Total Assets	10,864,997	10,559,102
Current Liabilities	1,591,311	1,707,380
Loans payable	1,032,872	1,357,299
Noncurrent Liabilities	669,457	268,711
Long-term debt	402,787	2,785
Total Liabilities	2,260,768	1,976,091
Shareholder Equity	8,604,229	8,583,011
Retained Earnings	1,630,048	1,629,108

RETURN ON EQUITY



DEBT - EQUITY RATIO



2020 General Outlook



On-track to produce approximately 25 million liters of coconut water for Vita Coco this year



Strict implementation of health and sanitation policies and focus on general welfare of employees



Targeted CAPEX spending for on-going critical projects while deferring non-core items to optimize resources



Installation of new equipment to increase production capacity and roll out of new products



Stabilize supply chain of primary input materials