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## SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Company Name AXELUM RESOURCES CORP.

Industry Classification Mfg. Of Food Products & Beverages

Company Type Stock Corporation

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## SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-C

# CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1.	November 11, 2019 Date of Report (Date of earliest event report	ted)		
2.	SEC Identification Number <u>CS201013282</u> 3.	BIR Tax Identific	ation No. <u>007-851</u>	-927-000
4.	AXELUM RESOURCES CORP.  Exact name of issuer as specified in its chart	ter		,
5.	Cagayan de Oro City, Philippines		6.	(SEC Use Only)
	Province, country or other jurisdiction of incorporation		Industry Classifica	ation Code:
7.	ICS Bldg. Tiano-Montalvan Sts. Cagayan de On Address of principal office	ro City	900 Posta	00 al Code
8.	0288510715 Issuer's telephone number, including area co	de		
9.	N/A Former name or former address, if changed	since last report		
10.	Securities registered pursuant to Sections 8	and 12 of the SRC	or Sections 4 and	8 of the RSA
	Title of Each Class  Common	Outstanding and	Shares of Commo d Amount of Debt 4,000,000,000	
11.	Indicate the item numbers reported herein: Item 9. Other Events (b) Please See Attached Press Release			
	SIGN	ATURES		
thi	Pursuant to the requirements of the Sec s report to be signed on its behalf by the unde			r has duly caused
	AXELUM RESOURCES CORP.	N	ovember 11, 2019	
	Issuer		Date	
	MARIA THERESA/Z. PAGUIRIGAN Treasurer/Chief Finance Officer/Asst. Co	orp. Secretary		



### **MEDIA RELEASE**

November 11, 2019

# Axelum earnings jump 28% to P609M in nine months;

Q3 net income up 32% to P206M

Axelum Resources Corp. (PSE: AXLM), the country's leading fully-integrated manufacturer of world-class coconut products for renowned international and local consumer brands, reported today a net income of P609.0 million for the first nine months of 2019, up 28% from P475.7 million in the same period last year.

"We are pleased with the results despite encountering weaker global vegetable oil prices and a stronger peso in 2019. Interestingly, while production volumes were relatively maintained, our margins noticeably improved as we deliberately shifted focus on higher margin products. Altogether, we are convinced of carrying this momentum into the fourth quarter, where we have historically benefitted from the holiday consumption uptick," said Axelum Chairman Mr. Romeo I. Chan.

For the reported period, topline contracted by 11% to P3.9 billion from P4.4 billion year-on-year, due to the steep drop in average selling prices and appreciation of the peso compared to 2018. Moreover, Axelum ramped up its research and development activities to create new product variants such as pressed coconut water and organic coconut milk powder, with the latter recently securing firm orders for 170 metric tons, aggregating to an estimated export value of \$1.3 million, to be used as a key ingredient for skincare supplements. This move will allow the company to extend and offer a wider range of products that will cater to the emerging global health and wellness trend. Notwithstanding, it also required Axelum to allocate a portion of its existing production capacity to support this strategic long-term initiative. At the moment, most of the company's new product variants are undergoing final testing and formulation.

Margin-wise, Axelum significantly improved gross profit and net income margins to 31% and 16%, from 25% and 11%, respectively.

From July to September 2019, net income posted at P205.5 million, up 32% from P155.1 million as of end-September 2018.

### **MEDIA RELEASE**

Moving forward, Axelum will continue to deploy assets to upgrade manufacturing capabilities, expand distribution presence both domestically and overseas, research and develop additional products for new applications, explore strategic acquisitions and other value-accretive ventures.

Following its deleveraging program, the company also plans to considerably trim down current gearing levels by year-end.

"Indeed, it has been a transformational period for us. Armed with definitive strategies and the necessary resources, we now have our sights set on 2020. Nonetheless, we are determined and confident to finish this year on a strong note," added Mr. Chan.

# # #

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